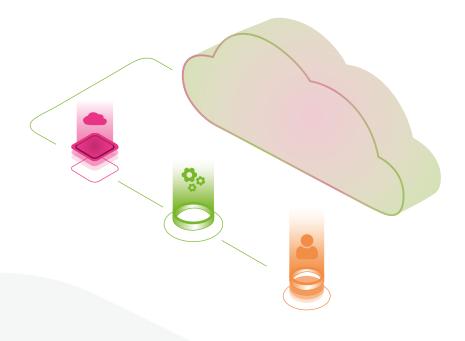


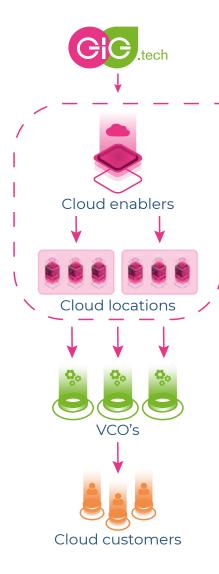
# CLOUD AS A SERVICE

### SOFTWARE DEFINED EDGE CLOUD AS A SERVICE



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## THE GIG.TECH MODEL CLOUD AS A SERVICE

GIG.tech delivers IaaS and S3 cloud infrastructures for private and public use cases including IAC support, Kubernetes support, metered billing, invoicing and payment solutions.

GIG.tech's customer is a cloud enabler. They own the hardware, create cloud locations and take care of connectivity. The enabler can then sell white label cloud to their customer, the Virtual Cloud operator or VCO.

The Virtual Cloud Operator (VCO) has its own branded platform and sells managed cloud directly to their customer. DevOps TIME-TO-REVENUE

### **0 COST OPERATIONS**



### AUTOMATE OPERATIONS

# Scalable operations for distributed edge clouds

To avoid traditional exponential cost increases of managing distributed environments, GIG.tech has developed unique self-healing capabilities as part of both its software and intelligent automated operations.

GIG.tech Meneja's high performance operations center provides edge cloud managed operations for distributed high availability environments including:

- 24/7 active monitoring and automated alerting
- Cloud automation, release updates of hardware (HW) and software (SW) and fully automated DevOps pipeline for distributed environments
- 24/7 dedicated DevOps team for health checks, selfhealing updates and remote management
- Pro-active management of self-healing procedures and methods to solve issues proactively and automatically
- Customer management dashboard tools for single views on Edge Cloud infrastructure and applications.

Edge Cloud CHANGE THE GAME



### MOVE THE CLOUD TO THE DATA

# Cloud-like experience at the edge or on-premises

GIG.tech redesigns the traditional datatravels-to-the-cloud paradigm by moving the cloud in a powerful new way to the data, the user, the application or the developer directly.

With the massive growth of traffic at the edge of the Service Provider's (SP) network and inside enterprise networks, the demand for more ontap compute and storage resources closer to the applications and the data is simply a necessity to improve performance and reduce costs.

Security and privacy needs require data to stay locally or inside a private enterprise cloud. With a powerful modular SD Edge Cloud as a Service approach, the GIG.tech technology allows an out-of-thebox cloud to be moved where needs arise.

Compute and storage capabilities can be delivered in an automated way, anywhere, as a public edge cloud service delivered by the SP or on premises for higher levels of data security.

### SOFTWARE DEFINED EDGE CLOUD AS A SERVICE



Blockchain

Mobile Edge

Private Cloud

Infrastructure

(laaS)

Cloud (5G)

(BaaS)

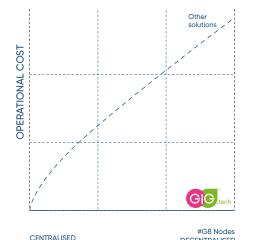
### SERVING THE WIDER SCOPE OF EDGE SERVICES

#### Meeting the needs of various use cases cost efficiently

The fast evolution of use cases ranging from IoT and Al to Blockchain and Intelligent Applications as a Service offerings, requires Edge Cloud to serve a wider scope of business and application requirements, while remaining flexible and cost efficient.

Where most edge solutions offer costly point specific dedicated solutions that are hard to scale beyond testing labs, GIG.tech provides an optimised way to address the combined needs of large enterprise customers as well as SME segments.

DECENTRALISED



### SHIFTING THE INVESTMENT PARADIGM

Containers

(FaaS)

Artificial

(AI)

Intelligence

Developmen

Platform

(SaaS)

#### Day 1 Business value

GIG.tech changes the current capex intensive investment paradigm that comes with long development cycles into an operational service model that allows for fast service innovation cycles and rapid scaling everywhere in a low touch way.

SPs can invest in service innovation to stay ahead of competition and focus on perfecting go-to-market cycles for a wide variety of use cases and services.

BUSINESS VALUE	GIG.tech	OTHER SOLUTIONS		
Low entry cost business model for service innova- tion and business agility	Pay-per-use full stack as a managed service that can address the needs of many different use cases and market segments.	Traditional centralised solutions require high upfront investments in development, DevOps and maintenance costs slowing down go-to- market focus.		
0-cost operational model for complex edge environments	Designed for complex distributed systems resulting in improved manageability and performance. Automated operations and self-healing capabilities keep operational costs low, when the number of nodes increases.	Capex and turn-key services approach, high in resources and operational costs. Centralised solutions are cumbersome and complex to manage in decentralised environments.		
Pay-per-use model	All-inclusive pricing model with billing based on "actual" compute and storage used for Private or Public IaaS, S3 storage and Applications.	Only available through public centralised hyperscale cloud for traditional IaaS and S3 storage.		
White label solution	Virtual Cloud Operator (VCO) portals are fully white labeled and ready for own branding.	Does not exist.		

#### Edge Cloud adoption use cases and services

Applications

(PaaS)

Internet of

Things (IoT)

Public cloud

infrastucture

(laaS)

# SOFTWARE DEFINED EDGE CLOUD AS A SERVICE GG.tech



### **TECHNICAL BENEFITS**

Reduction in hardware compute costs through virtualisation of work- loads	Kernel-based Virtual Machine (KVM) open source hypervisor for full virtualisation solution for Linux HW.		
Optimised storage for capacity and IO intensive workloads	Erasure coding for efficient storage of data through: • data stripping over multiple drives • parity segmentation to recalculate data if HW components fail	Optimised Operating System (OS) image deployment to reduce storage needs of OS images.	Choice of storage through: • Active data on Solid State Drives (SSDs) • Inactive cold data on Hard Disk Drives (HDDs) • • • • • • • •
Self-healing	Self-healing capabilities on software and hardware level reduce operational impact of storage system failures.		
Deployment of infrastructure-as-code through cloud automation	Cloud automation delivers storage and compute components in a cloud native Virtual Datacenter (Cloud Space). Out-of- the-box multi-tenant private or public IaaS and S3 storage with dedicated security features Cloud Space supports 1000's of Virtual Machines (VMs) or container workloads at reduced costs.		
Multi-tenancy for public	Each tenant's data is isolated and remains invisible to other tenants. SW can be deployed as a private IaaS and S3 storage offering or as a shared public IaaS and S3 storage solution and offers edge cloud-based data security and residency.		
Cloud of Clouds	Intercloud for cloud services based on combining many different individual clouds into one seamless on demand operations across multiple SPs.		
GIG.tech IaC	Terraform, Ansible and Kubernetes plug-ins for Infrastructure as a Code and application automation. GUI and API driven deployment of applications on multiple locations.		
Maximum security and authentication per Cloud Space	Each secure Cloud Space comes with dedicated SD network and firewall.		
High availability and uptime	Increased network speed and application performance. High performance compute, storage, networking and API responsiveness through higher levels of oversubscription commitments offering better performance than public clouds today.		
Modular Sizing	Installation of a full stack solution between $\frac{1}{2}$ to 1 day depending on size. SW runs on tested and certified SuperMicro based HW.		
Billing API's and portal	Integrated invoicing, metered billing and collection solutions via the portal, customisable via the API.		